

ANNUAL REPORT 2009



THE TRUST *for* PUBLIC LAND

CONSERVING LAND FOR PEOPLE

Answering the Call to Conservation

With the nation only beginning to emerge from the deepest recession in seven decades, it may seem surprising that last year was also an encouraging year for conservation. Like most nonprofit organizations, TPL saw some decrease in donations, and some projects became more difficult as public conservation dollars were frozen temporarily. At the same time, though, new opportunities emerged. Falling land values brought conservation-worthy properties within reach. And shaky credit markets caused some developers to rethink their plans and put development-ready properties back on the market. Prime woodlands, waterfronts, and inner-city lands that we never thought would be candidates for parks became available for bargain prices.

With your support, TPL has taken advantage of many conservation opportunities. Together we completed more than 200 conservation transactions last year, protecting 312,000 acres. Our Conservation Vision team helped communities analyze opportunities and develop conservation options in dozens of locations nationwide—from entire watersheds to single neighborhoods. And we completed 15 park design and development projects, including the conversion of a former railyard to a world-class park and plaza for Santa Fe—TPL's largest urban park project to date.

Despite the economic downturn, it was also a banner year for state and local conservation funding. TPL's Conservation Finance service—which has become known nationwide for its expertise in raising state and local funds for conservation—worked directly on 35 measures that raised \$6.4 billion, including \$5.5 billion approved by voters in Minnesota, the nation's largest-ever state or local conservation finance measure.

We also have been encouraged this year by the nation's (and the world's) growing environmental consciousness, by new support for conservation funding in Washington, and by a recognition on the part of the nation's leaders that land conservation must be part of any solution to global warming. TPL's own climate initiative, developed this year, highlights three areas: conserving natural lands,



ELIAS KONTOGIANNIS

especially forests, to absorb and reduce greenhouse gases; using parks and greenways to help shape energy-efficient, climate-smart cities; and protecting land that humans and wildlife will need as they adapt to climatic change.

But perhaps the most heartening message from the last year was how much Americans care about conservation. We saw this in the success of conservation finance at the ballot box and, close to home, in the continued loyal support of TPL's donors and friends. We are deeply gratified that so many TPL supporters have given generously of their time and from their pockets during these hard times—to help complete specific projects and also to keep TPL a strong organization, able to take advantage of timely opportunities. That we were able to accomplish so much together last year—to seize these opportunities—is in no small part due to your commitment to protecting the special places that give meaning to our lives.

Thanks so much for all your help. We're pleased to present you with this Annual Report of our work together last year, even as we ask you to join us in building an even stronger future for conservation.

Will Rogers, President

George Denny, Chair, TPL Board of Directors



THE TRUST FOR PUBLIC LAND CONSERVES
LAND FOR PEOPLE TO ENJOY AS PARKS,
GARDENS, AND OTHER NATURAL PLACES,
ENSURING LIVABLE COMMUNITIES FOR
GENERATIONS TO COME.

On the cover: Rancher Cinde Berthelness feeds her horses on a snowy morning in the Swan Valley of Montana. This year TPL helped to launch the Montana Legacy Project to protect 310,000 acres in the valley and across the broader Crown of Continent ecosystem. Photos: Ted Woods

ACCOMPLISHMENTS SUMMARY

Fiscal year 2008–2009



DON USNER

Burntside Lake, Minnesota. This year TPL completed the conservation of the lake's largest wild island as an addition to Superior National Forest.

CONSERVATION VISION

TPL helps agencies and communities define conservation priorities, identify lands to be protected, and plan parks and networks of conserved land that meet public needs, often through the use of GIS, or what TPL calls "greenprinting."

Projects completed: **26**

Other active projects this fiscal year: **31**

Project total since 2000: **104**

CONSERVATION FUNDING

TPL helps agencies and communities identify and create funds for conservation from federal, state, and local government sources.

State and local ballot measures adopted with TPL's assistance: **35**

Conservation funds approved in TPL-assisted measures: **\$6.4 billion**

Cumulative Totals since 1996

State and local ballot measures adopted with TPL's assistance: **361**

Conservation funds approved in TPL-assisted measures: **\$31 billion**

This year, TPL's work with federal agencies and the U.S. Congress brought permanent protection to more than **47** cherished landscapes. These included threatened lands within our national parks, national forests, and national wildlife refuges, as well as lands protected in state and local conservation projects.

CONSERVATION TRANSACTIONS

TPL helps structure, negotiate, and complete land transactions that create parks, playgrounds, and protected natural areas.

Projects completed: **204**

Acres protected: **312,520**

Fair market value of land protected: **\$791 million**

Cumulative Totals since 1972

Projects completed: **3,950**

Acres protected: **2,816,591**

Fair market value of land protected: **\$6.30 billion**

PARK DESIGN AND DEVELOPMENT

TPL helps agencies and communities plan for, design, and construct parks and playgrounds.

Projects completed: **15**

RESEARCH AND EDUCATION

TPL acquires and shares knowledge of conservation issues and techniques to improve the practice of conservation and promote its public benefits.

Major publications:

Land&People magazine

LandVote 2008

Web resources launched or updated:

Conservation Almanac of state and local conservation programs and information (www.conservationmanac.org)

LandVote database of state and local conservation ballot measures (www.landvote.org)

Reports on city parks and park systems from TPL's Center for City Park Excellence: **3**

Conservation Highlights April 2008–March 2009

Parks for People

Working in cities across America to ensure that everyone—in particular, every child—enjoys access to a park, playground, or open space.

A central park for Santa Fe. A crowd of thousands gathered in September to celebrate the opening of the Santa Fe Railyard Park and Plaza. TPL acquired the historic former railyard property for the city in 1996 and was asked to oversee design, construction, and fundraising to create a 10-acre public park and plaza on part of the site. Ten years in the making, the park includes a children's playground, an amphitheater and performance space, shaded walkways, rail tracks for contemporary commuter and excursion lines, and a water tower referencing the land's railyard past.

Real playgrounds from asphalt schoolyards. In partnership with Mayor Bloomberg's PlaNYC, TPL's New York Playgrounds Program last year completed the renovation of three playgrounds in its long-running effort to turn asphalt school lots into state-of-the-art community playgrounds—with five more playground openings planned for summer 2009. All the playgrounds are designed with the help of students and



TROY FARMER

New York City playgrounds program.



DON USNER

Farmers market at the Santa Fe Railyard Park and Plaza.

communities and in partnership with agencies that keep the playgrounds open after school hours. In all, TPL has completed 33 playground renovations in New York City, with a total of 21 more planned by the end of 2010.

Three parks for San Francisco. With support from Banana Republic, Levi Strauss Foundation, McKesson Corporation, Pacific Gas and Electric Company, the Wachovia Foundation, and the City and County of San Francisco, TPL's Parks for People Bay Area Program launched a multiyear effort to renovate three aging parks into modern, world-class parks and play spaces. The rehabilitated parks will be in two of the city's lowest-income and most densely populated neighborhoods and the third in a neighborhood with the most children per capita.

Connecting Atlanta neighborhoods with trails and green space. TPL completed six real estate transactions this year in an ongoing effort to help the city and local organizers create the Atlanta BeltLine, a 22-mile system of trails and transit connecting 47 neighborhoods along a former railway corridor encircling downtown. TPL's 2005 report *The BeltLine Emerald Necklace: Atlanta's New Public Realm* helped launch the project. When completed, the BeltLine will include more than 1,000 acres of new green space and eight new or expanded parks.

Natural Lands

Conserving places of natural beauty that preserve the wilderness experience for generations to come.

A land legacy for Montana. In one of the largest and most complicated conservation projects in U.S. history, TPL and The Nature Conservancy launched the Montana Legacy Project to acquire 310,000 acres of western Montana forestland from Plum Creek Timber Company with a combination of public funding and private donations. Two of the project's three phases were completed last year. The land is part of the Crown of the Continent ecosystem—the most intact biological ecosystem remaining in the contiguous United States.

Conserving the range of light. California's Northern Sierra Nevada serves as a mountain playground for millions of Californians and encompasses rich biodiversity, important watersheds, and crucial wildlife habitat. TPL's 20-year track record of Sierra conservation continued this year with the protection of Perazzo Meadows, along the Little Truckee River, and nearly 1,200 acres along the Middle Yuba River. To advance its work in John Muir's "range of light," TPL recently forged the Northern Sierra Partnership with four other organizations. The goal: protecting 100,000 acres in the next five to ten years.

A consensus for conservation in northern Maine. TPL's successful 2007 effort to protect Katahdin Lake, north of Millinocket, Maine, spurred a community-based process for a new regional future based on environmental conservation, forest-based jobs, an emerging



SERAC ADVENTURE FILMS

tourist economy, and forest access for local residents. At the state's request, TPL has embarked on a series of projects, including this year's protection of 2,400 acres on Seboeis Lake, south of Millinocket, for the Maine Bureau of Parks and Lands.

An icy climb for recreational access. In February, blind climber Erik Weihenmayer scaled frozen, 365-foot Bridal Veil Falls near Telluride, Colorado, to celebrate the success of negotiations by TPL and San Miguel County to open the long-closed ice-climbing route as part of land conservation at the edge of town. Also on the climb was Chad Jukes, an Iraq war veteran who lost a leg to an explosive device. Colorado's tallest waterfall is considered by many to be the birthplace of ice climbing (the first televised ice climb, in 1974, took place there) and one of the most difficult ice climbs in the nation. It was Weihenmayer's second climb marking TPL's efforts to protect recreational access in Colorado and nationwide.

Perazzo Meadows, Little Truckee River, California

WILLIAM POOLE



Heritage Lands

Protecting places of historic and cultural importance that define our communities and who we are as a people.

Restoring a Native homeland. The Klamath Tribes once occupied 22 million acres in south-central Oregon and Northern California. Over the years those lands, along with the economy they supported, were stripped from them through white settlement and federal policy. Working with TPL, the tribe has now signed an option to buy the 90,000-acre Mazama Forest, part of their lost homeland. Since 1999, TPL's Tribal & Native Lands Program has helped 72 tribes or Native groups protect or secure 200,000 acres in 16 states.

Completing the legacy of J. C. Hyde. J. C. Hyde and his brother, Buck, promised their father that they would never sell their family farm along the Chattahoochee River near Atlanta. In 1987, TPL helped J. C. protect much of the land by adding it to the Chattahoochee River National Recreation Area. Following J. C.'s death, TPL has now preserved the rest of Hyde Farm, including its 19th-century farm buildings, as a historic site to be jointly managed by the National Park Service and local Cobb County.

Conserving "Glory" land. In July 1863, African-American troops assaulted Battery Wagner on Morris Island in Charleston, South Carolina, Harbor—a battle celebrated in the 1989 movie, *Glory*. Following a two-year fundraising effort, TPL has now completed protection



CARLIN TIMMONS

Reenactors of the regiment that fought at Morris Island, South Carolina

of the island by transferring it to the city of Charleston. In addition to its historic and environmental resources, the uninhabited barrier island offers beaches and oceanside recreation at Charleston's doorstep.

Protecting the view from Listening Point. Author and conservationist Sigurd Olson helped shape the nation's 1964 Wilderness Act, and his writing cabin at Listening Point on Minnesota's Burntside Lake has become a shrine of American conservation. In 2004, TPL learned that Long Island, offshore from Listening Point, was under threat of development. Thanks to its donor-supported Northwoods Land Protection Fund, TPL was able to purchase and hold the endangered portion of the island until it could be transferred to the U.S. Forest Service last year.

TPL AND CLIMATE CHANGE

The Trust for Public Land is committed to using its conservation expertise to help solve and mitigate the world's most pressing environmental problem. TPL is addressing climate change through three conservation initiatives.

CLIMATE MITIGATION

Natural landscapes absorb large amounts of CO₂, while their development releases this primary greenhouse gas into the atmosphere. TPL works with agencies and communities to conserve and sometimes replant natural landscapes such as forests, wetlands, and grasslands, locking up greenhouse gases that would otherwise contribute to climate change.

ADAPTATION LANDSCAPES

As we come to understand the effects of inevitable climate change on humans and other species, it becomes clear that landscapes need to be conserved now to offset the most damaging effects. TPL works to conserve lands that will help human and natural communities adapt to a changing climate.

CLIMATE-SMART COMMUNITIES

Because of their density, cities produce fewer greenhouse gasses per capita than other forms of human settlement. TPL helps communities create parks and open spaces that enrich and promote compact settlement patterns, thus reducing the amounts of greenhouse gases in the atmosphere.

Working Lands

Protecting farms, ranches, and forests to preserve land-based livelihoods and the special character of rural communities.

Conserving southern New England farmlands. Southern New England was once a tapestry of small farms. Today, its remaining farms may offer the last large open space in many towns—places much loved by residents and prime targets for development. This year, TPL used agricultural preservation easements to protect the 59-acre Phillips Farm in New Hartford, Connecticut, and the 153-acre Pell Farm in Grafton, Massachusetts. These easements preserved open space and guaranteed public access while allowing farming to continue.

Nurturing character while growing food. The non-profit MA'O Organic Farm in rural Lualualei Valley on O'ahu provides tasty vegetables to local consumers while also offering career direction and leadership training to O'ahu's youth. Interns, most of them fresh out of Wai'anae's rough-and-tumble high schools, work at the farm three days a week while attending community college. Last year, TPL helped the farm expand by facilitating the purchase of an 11-acre chicken farm next door. The additional land will allow the farm to grow more organic produce and expand its educational program.



MA'O Organic Farm, Hawai'i

ARNA PHOTOGRAPHY

Land & Water

Protecting lands that preserve water quality and the natural beauty of our coasts and rivers.



SETH SHERMAN

Barnegat Bay, New Jersey

A watershed moment for Barnegat Bay. Building on more than two decades of conservation around Barnegat Bay, TPL's conservation vision service completed a greenprint for this critically important watershed on the New Jersey coast. In 1995, TPL completed The Century Plan, which highlighted key properties for conservation here, and in the years since has helped raise more than \$57 million in public and private funding to preserve more than 11,200 acres in the watershed. The new greenprint report, *Barnegat Bay 2020: A Vision for the Future of Conservation*, highlights watershed conservation as a tool for protecting water quality and identifies properties where protection would enhance water quality, habitat, scenic values, and recreational access to the bay.

Safeguarding Puget Sound shorelines. The majority of Washington's population lives around Puget Sound. But the sound's environment is suffering and public shore access is rare. With support from The Russell Family Foundation, TPL is addressing these issues by joining with The Nature Conservancy and People For Puget Sound to forge the Alliance for Puget Sound Shorelines, focusing on conservation and adding public shoreline access. This year, TPL protected 30-acre Pilot Point for Klitsap County Parks, featuring a towering evergreen forest, meandering creek, and sandy beach—the latest of 22 projects on the sound since 1985.

The Trust for Public Land and Affiliates

(Not-for-profit corporations)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

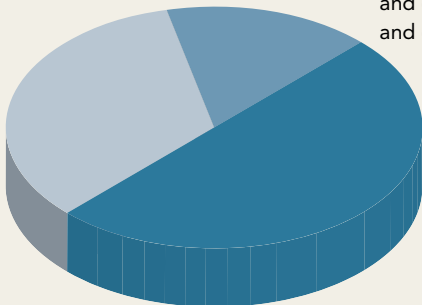
Year ended March 31, 2009, with comparative information as of March 31, 2008 (dollars in thousands) 2009 2008

	2009	2008
ASSETS		
Cash and investments	84,816	\$102,843
Receivables and deposits	29,118	34,723
Land holdings	159,251	184,670
Charitable trust assets	45,943	74,804
Other assets	2,017	2,106
TOTAL ASSETS	\$321,145	\$399,146
LIABILITIES AND NET ASSETS		
Liabilities:		
Notes Payable*	77,543	\$84,887
Liabilities to beneficiaries of charitable trusts	34,711	56,870
Assets held for 3rd parties (non-cash)	0	6,740
Other liabilities	23,887	29,783
TOTAL LIABILITIES	\$136,141	\$178,280
Net assets:		
Unrestricted amounts	25,698	\$49,512
Temporarily restricted amounts	148,458	160,532
Permanently restricted amounts	10,848	10,822
TOTAL NET ASSETS	\$185,004	\$220,866
TOTAL LIABILITIES AND NET ASSETS	\$321,145	\$399,146

*Including \$44,241 (FY09) and \$43,149 (FY08) due within one year.

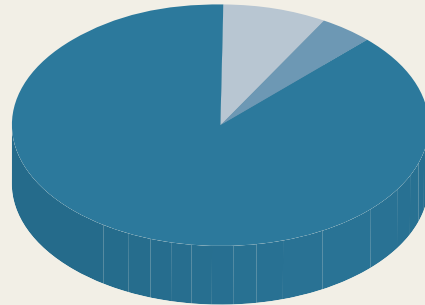
SOURCES OF FUNDS

34% Contributions of land value
16% Project fees and other income
50% Donations from individuals, foundations, and corporations and other gifts



USES OF FUNDS

88% Program services
8% Management and support
4% Development



The Trust for Public Land and Affiliates

(Not-for-profit corporations)

CONDENSED CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended March 31, 2009, with comparative information as of March 31, 2008 (dollars in thousands)

	2009	2008
REVENUES AND ADDITIONS TO NET ASSETS		
Contributions of land and easements		
Fair market value acquired	\$364,494	\$489,400
Less consideration paid	(305,082)	(412,105)
CONTRIBUTIONS OF LAND AND EASEMENT VALUES RECEIVED	59,412	77,295
Contributions and grants—other		
Restricted	61,560	43,338
Unrestricted	31,906	88,452
Future interests in charitable trusts	257	686
Change in value of interests in charitable trusts	(6,912)	735
TOTAL CONTRIBUTIONS AND GRANTS—OTHER	86,811	133,211
Project fees, interest, and other income (losses)	28,455	36,202
TOTAL REVENUES AND ADDITIONS	\$174,678	\$246,708
EXPENSES AND REDUCTIONS TO NET ASSETS		
Program services		
Contributions of land and easements to public agencies and other nonprofit organizations:		
Fair market value conveyed	\$373,235	\$459,472
Less consideration received	(267,761)	(310,947)
Contributions of land and easement values made	105,474	148,525
Open space conservation programs	80,345	66,456
TOTAL PROGRAM SERVICES	185,819	214,981
Support services		
Development	8,046	7,553
Management and support	16,675	18,848
TOTAL SUPPORT SERVICES	24,721	26,401
TOTAL EXPENSES AND REDUCTIONS	210,540	241,382
Net Increase (Decrease) in Net Assets	(35,862)	5,326

The condensed consolidated financial information as of and for the years ended March 31, 2009 and 2008 has been derived from TPL's 2009 consolidated financial statements, audited by Hood & Strong, LLP. The condensed consolidated financial information should be read in conjunction with the 2009 audited consolidated financial statements and related notes. To obtain copies of TPL's complete 2009 audited consolidated financial statements, please contact our National Office in San Francisco.



ELIAS KONTOGIANNIS

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Left to right: George P. Denny, III (Chair, Boston, MA), John Baird (Chicago, IL), Claudia A. Polley (San Francisco, CA), Douglas Durst (New York, NY), James S. Hoyte (Boston, MA), Steve Baird (Chicago, IL), Martha M. Wyckoff (Seattle, WA), Brian M. Beitner (Boulder, CO), Reverend Carla Valentine Pryne (Seattle, WA), William B. Rogers (Kensington, CA), George Bell (Boston, MA), Margaret L. Brown (Anchorage, AK), Douglas P. Ferguson (Mill Valley, CA), Michael E. Patterson (New York, NY), Elliot P. Laws (Washington, D.C.), William J. Cronon (Madison, WI), James D. Sano (San Rafael, CA), F. Jerome Tone (Seattle, WA) *Photographed in Farragut Square, Washington, D.C.*

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Greg A. Vital

“I was fortunate to be raised with an appreciation for preservation, conservation, and the outdoors,” says Greg A. Vital of Georgetown, Tennessee. Greg became aware of TPL’s work to protect additional battlefield land for the Chickamauga–Chattanooga National Military Park and expand Chattanooga’s greenway system. Greg’s company, Independent Healthcare Properties, donated an easement over one of its campuses to help TPL build the North Chickamauga Creek Greenway. Greg also has donated countless hours as a member of TPL’s Chattanooga leadership council, made significant gifts to support local office operations and conservation projects, and placed a conservation easement on his own 90-acre farm. As a businessman, Greg believes in “the need to find a balance between conservation, job creation, and sustainability.” That’s why he appreciates TPL. “TPL’s power is in its hardworking professional staff, who persevere through assorted problems to work out a conservation plan that creates a win-win situation for everyone,” he says.

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TPL would like to thank all Legacy Circle members for helping to ensure a legacy of protected lands for future generations. Legacy Circle members are individuals who have created a life-income gift or have provided for TPL in their estate plans.

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The Hunter-White Foundation

In the 1970s, Catherine “Sue” Cole and her family would strap on backpacks and head off into the Colorado wilderness. The outdoors served as a refuge from the daily grind of getting the family’s computer software business up and running. “Those trips were the beginning of our deep appreciation for nature,” Sue says. Today, Sue and her daughters Linda, Lisa, and Amy help connect other families to nature through their support of TPL’s work in Colorado. Their family foundation, the Hunter-White Foundation, began by supporting TPL’s efforts to protect wilderness lands in the High Elk Corridor, between Aspen and Crested Butte. Since then, the foundation has expanded its giving to include operating support and program grants for urban parks in Denver. “We give operating support because we’ve come to trust that TPL will use the money well,” says Sue. “While such giving may not be glamorous, we like to do it because we know it really helps.”

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Supporters of numerous arts, health, educational, child-welfare, conservation, and environmental organizations, Zeke and Kay Dumke have given tirelessly of their time, talent, and fortune to make Utah a better place to live. With their support, TPL was able to open its Utah office in 2007. While the Dumkes have given generously to TPL for ranchland conservation, they have been particularly dedicated in support of TPL's efforts to create the Bonneville Shoreline Trail, a wilderness path within easy reach of the Salt Lake Valley's urban centers. More recently, Zeke and Kay created a generous matching grant to support both work on the trail and the core operations of TPL's Utah state office. "Never build a dead-end trail," Zeke is fond of saying. "We look forward to the day when residents and visitors throughout the valley will be able to get from city sidewalks to wilderness mountaintops on trails that all of us, working with TPL, helped create."

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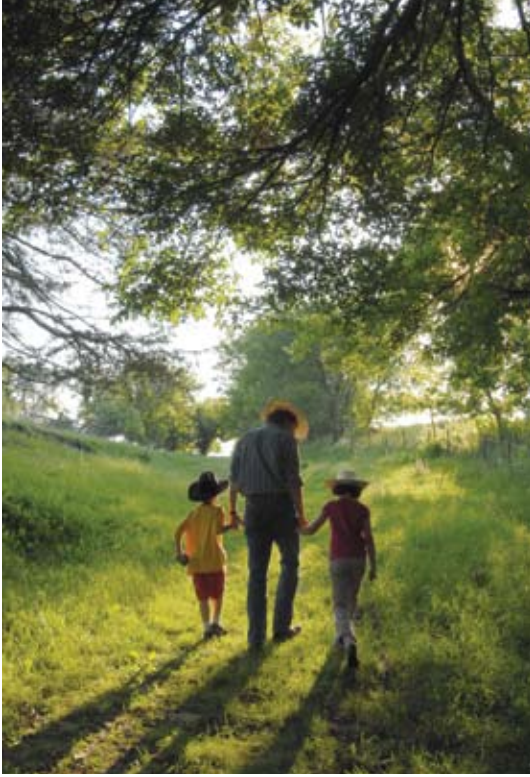
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